



# LION STREET

PRIVATE CLIENT GROUP



**Joe Presutti**

**MANAGING DIRECTOR**

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**Joe Presutti brings more than 15 years of institutional life insurance experience to Lion Street. Most recently, Joe was Senior Vice President of the Signature Group at Highland Capital Brokerage.**

#### PROFESSIONAL HIGHLIGHTS

Joe began his career at Mutual of New York and was a perennial Top of the Table producer. In 1980, he founded and served as President of Presutti & Company, a multi-platform Corporate & Executive Benefits firm based in Rochester, NY. He moved to Phoenix, Arizona in 1995 to join the MONY Group, and served as Senior Vice President until 2004 when he left to join Partners Financial, an NFP subsidiary, as a Senior Vice President of Brokerage Development. In 2008, he acquired the Southwest Division of Highland Capital Brokerage where he and his team grew target premium from \$1M to \$30M during his tenure there.



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Lion Street Private Client Group is comprised of an elite national network of planning specialists in the major U.S. wealth markets. We partner with financial advisors and professionals to provide sophisticated planning solutions, business and estate planning strategies, charitable planning, and specialized expertise focused on helping high-net-worth and business clients succeed.

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